

MILLS & REEVE

Achieve more. Together.

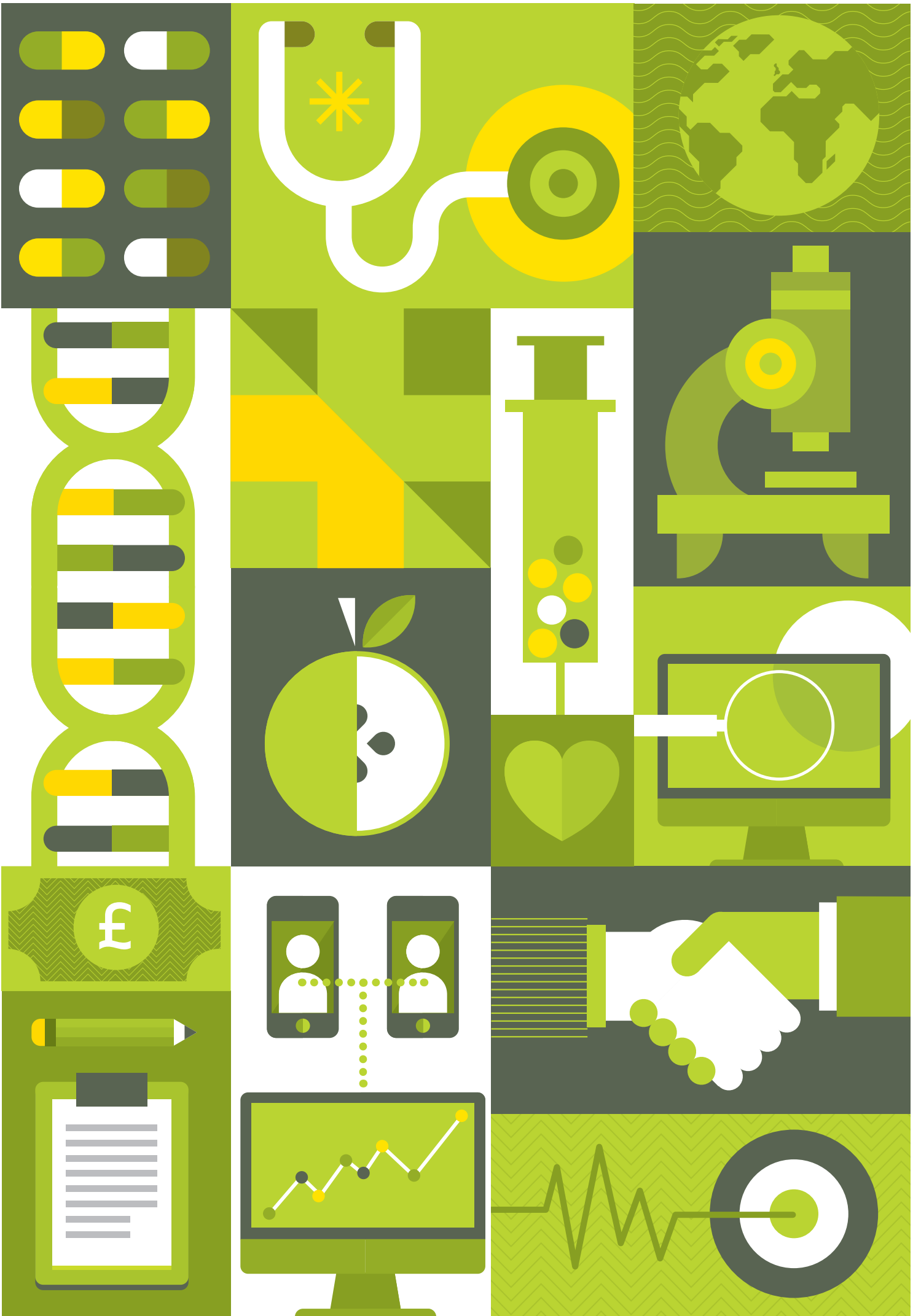
Mills & Reeve
world-class
lawyers in
health & care

Mills & Reeve offers the deep knowledge of a sector specialist, and the commercial strength of a full service law firm. Sector expertise means we know your business back to front and our experience means you get fast answers, implicit understanding of context and consequences, and innovations based on what we know works.

As a major commercial law firm, we deliver advice and projects quickly and efficiently, with technical expertise in every discipline. This translates to a commercial, pragmatic approach running through everything we do, and a focus on getting the very best result for our clients.

Our culture of innovation means we shape our business to match the structure and needs of our markets. We deliver ground-breaking deals, fostering strong relationships and sustainable revenues, ultimately producing the right headline. Our client resources enable smart partnership working, empowering your team to do more, and giving you more choice over how you work with external legal support.

Mills & Reeve is truly connected to health.
And we care. So tell us, how can we help you?



Connected to health and care

Our client list spans the NHS, independent and charity sectors, including providers, commissioners, government bodies, regulators, investors and suppliers. Our teams, including specialists in acute, mental health, community, home and specialised care, offer market insights and practical solutions to your issues.

A deep connection to health means our clients benefit from ideas and new links spanning the sector. And we've translated this expertise across the globe, helping to set up hospitals in the Middle East, IVF clinics in China, and supporting inward investment from European and North American clients.

Our contacts throughout the sector, throughout the world, mean all our clients are constantly benefiting from our innovative approach, our ideas and our introductions to global sector specialists (including a worldwide network of leading law firms). With Mills & Reeve, our clients are truly connected to health and care.

big deal

We are lawyers that make things happen, here's a snapshot of some of our work:

£77m

Modern, purpose-built primary healthcare properties delivered through a project with General Practice Investment Corporation Limited and MedicX Fund.

15 years

Duration of ground-breaking GP and community services contract launched in Dudley where we are advising on cutting-edge structures.

what can we do for you?

We want to get to know your organisation, your ambitions and your challenges. We will map our legal services to match your needs in order to deliver your strategic, long term aims. At the same time we will support on the day-to-day issues that the health and care sector is all about.

Commissioning health care

We act for NHS England, over 50 CCGs and CSUs, and are involved with a number of vanguard sites developing new models of care. This places our lawyers at the forefront of some of the leading commissioning work, including advising on service reconfiguration, NHS CHC, co-commissioning arrangements, governance and other innovative contracting models, including the first vanguard to launch the procurement for an Multispecialty Community Provider.

Our specialists also help clients develop lawful and robust commissioning policies for services and treatments, and advise on judicial review challenges or other litigation where disputes arise.

Compliance and regulatory

We deliver advice and support to keep your organisation compliant and performing at low risk levels. If something does go wrong we will keep you in control of the processes that flow from it.

From investigations and enforcement through to inquests, public inquiries, civil claims, data breaches and cyber issues and insurance disputes, whatever your issue, we have undoubtedly seen it before.

Our specialists in police, HSE, CQC and ICO enforcement will understand the outcome you want and work hard to achieve it.

Contracts and procurement

We create contracts that help our clients drive forward their commercial objectives. From creating standard contracts used throughout the NHS, to bespoke agreements for high profile projects, our work is at the forefront of the sector.

Our procurement law experts help clients de-risk projects, delivering pragmatic and solution focussed advice which leads to on time delivery and value for money. We help bidders and suppliers develop positive relationships and our collaborative approach is praised as both "robust and commercial".

Corporate and M&A

Our specialist health and care M&A lawyers have exceptional in-depth knowledge of every aspect of legal due diligence and transacting deals in the sector that comes from being a leading healthcare firm.

Transactions range from £100m plus cross-border deals and acquisition programmes for market leading providers, to sale mandates for owner managed business as well as joint ventures and ground-breaking partnerships between the NHS and independent sector.

Employment, pensions and immigration

We help clients to maximise workforce performance and flexibility by empowering managers to get the results needed whether in complex medical staffing disputes or multi-party transactions with TUPE issues.

From implementing 7-day working to New Fair Deal and the immigration issues flowing from Brexit, we are at the leading edge of developments in the sector.

Tackling performance and sickness issues, advising on national terms and conditions through to representation at employment tribunal hearings, our specialists will help you deliver your workforce priorities quickly and commercially.

2000

New GPs entering UK workforce through new international recruitment framework for NHS England.

1st

We helped Bourn Hall, the world's first IVF clinic, establish three new clinics in India and Dubai.

£5bn

Annual spend through a national healthcare logistics contract, which we are helping to guide through a significant reform.

200+

Total number of briefings, articles, blogs and videos we produce every year to help our health and care clients achieve their goals.

Estates and capital projects

Health clients often have large and complex portfolios, with many issues that are particular to the sector.

We can help you rationalise, organise and de-risk your assets, and then work with your team to rescope and maximise the value you get from them.

Across the UK our team has delivered many new primary care centres, as well as over 100 PPP projects for NHS bodies, private companies and not for profits, from major acute and mental health facilities to UK-wide FM services outsourcings. We are experts in PFI, LIFT and other PPP models.

Governance and partnerships

We have helped organisations and their leadership teams challenge assumptions, collaborate and hit the ground running in new markets, or as new organisations.

From public/private partnerships to joint ventures with the voluntary and charitable sector, prime contractor and alliance models we help clients work together, and deliver innovative solutions to healthcare challenges.

We advise on health-specific governance challenges, for example FT applications and mergers, CCG federations, and securing and keeping CQC registrations and the NHS provider licences.

International projects

For companies entering UK, European and international markets, our deep knowledge of the NHS and independent sectors means opportunities are well-scoped and cross border relationships are built to last.

We make the introductions you need to carry through your business goals in whichever jurisdiction.

We also help UK public and independent sector clients expand into growth markets, such as China and the Middle East, with projects from provision of nurse training to establishing state-of-the-art specialist centres.

IT and technology

Our large specialist team offers the full range of IT law services. We understand the health marketplace and the unique issues which arise in the context of IT procurement and implementation.

From business planning through to procurement -whether bidding or purchasing - negotiating contracts, licenses and maintenance agreements, to transition and exit arrangements.

We represent our clients robustly and pragmatically in disputes, and our specialists in data security and cyber issues, FOI and information governance ensure compliance and good risk management.

Life sciences

Our team is known for expertly navigating the complex regulatory frameworks associated with medical devices, pharmaceuticals and life sciences.

The high risk/high return life sciences industry is one of the most legally complex and tightly regulated industries of all. Whether it's a strategic relationship, a patent dispute, a technology licence or R&D collaboration, a clinical trial or the launch of a new corporate vehicle, we understand the environment you are operating in and will work with you to achieve your objectives.

Patient care and mental health

Our national patient care team advises on everything from deprivation of liberty and information governance to inquests and judicial reviews. From Mental Capacity Act advice and consultation to Mental Health Act issues, Inquiries and Child Law.

We help clients achieve high-quality care, manage high-risk legal processes and handle cross-over with commissioners, providers, local authorities, courts, police and others.

We are available 24/7 365 days a year to make sure you get the result you need within the timescale you need it.

top ranked

The independent legal directories rank us as a top tier firm.

2.9 million

Population covered by first-of-its-kind regional NHS data sharing project.

35,000

Patients under care of Bupa Home Healthcare, the sale of which our healthcare M&A specialists supported.

50

Healthcare M&A deals in the past 36 months.

about our firm

2017-2018

Turnover

£92.3^m

Charitable donations

£103,000

Best place to work

We have been named a record 15 years running as one of the 100 Best Companies to Work For in *The Sunday Times*' annual survey.



Social

Join @MillsandReeve on Twitter
8,400+ followers and counting...



Office locations and international reach

- 1 Birmingham
- 2 Cambridge
- 3 Leeds
- 4 London
- 5 Manchester
- 6 Norwich



Last year our lawyers engaged with 75 jurisdictions across the globe working with our trusted international network of independent law firms.

Clients that care

Our CCG clients are responsible for commissioning care for over 20 million people – 38% of England's population.



Bedside manner

Our independent and NHS clients are responsible for over 90,000 beds.



Legal support

200 lawyers across the UK support our health and care clients.



Clients include

- Department of Health
- Virgin Care
- Livability
- Cambridge University Hospitals NHS Foundation Trust
- West Midlands Ambulance Service NHS Foundation Trust
- Weight Watchers
- NHS England
- Great Ormond Street Hospital for Children NHS Foundation Trust
- NHS Property Services
- Elysium Healthcare
- Care Quality Commission
- Bupa

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Achieve more. Together.

want to find
out more?
get in touch,
we'd love to
hear from you

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or follow us @MillsandReeve