

MILLS & REEVE

Achieve more. Together.

Health and care matters



Awards and achievements

While it's about you, not us, we are still very proud of our work and our people and for being recognised by our industry peers.

Here's a glimpse of some recent awards in our trophy cabinet ...

- UK Law Firm of the Year – British Legal Awards 2018/19
- Firm of the Year – *RollOnFriday* 2020
- Named for a record 17 years running – *The Sunday Times*' Best 100 Companies to Work For 2020
- Ranked 36th in the top 50 most innovative law firms in Europe
 - *FT Innovative Lawyers Awards* 2020
- Marketing innovation award for Reevaldo website
 - *Legal Week* Innovation Awards 2019
- Legal Advisor (Public) Award
 - *LaingBuisson* Health Awards 2019



Health and care is a complex ecosystem. You need advisers who understand every part of it, how it connects and your particular circumstances.

Mills & Reeve is a national leader in the sector, with over 120 lawyers working on issues including mergers and acquisitions, major contracts, service redesigns, governance, regulator relationships and workforce and patient issues. Covering everything from NHS workforce to the biggest transactions between the public and independent sectors, we are supported by sector leading specialists in areas such as life sciences and research, health tech, sports, education, charities, IT and information law.

We help you navigate this complexity in three key ways:

- Deliver the big things – Mergers and acquisitions. Major contracts. Service redesign.
- Manage the everyday challenges – Workforce. Patient issues. Governance. Regulator relationships. Estates. Commissioning.
- Make the important decisions – Being your critical friend. A second pair of eyes, guiding your decision-making.

If you think we can help, then please get in touch, we would love to hear from you.



Jill Mason, Partner and
Head of Health and Care
+(44) (0)7950 025 944
jill.mason@mills-reeve.com

Who we work with

Our experience in the health and care sector means there's not much we haven't seen. Whether you need support with commissioning, delivering care, risk management, people or projects, the chances are we have worked on something similar.

Commissioners

NHS England. 90+ CCGs.

Integrated Care Systems

Across the country.

Government and regulators

Department of Health and Social Care. CQC. HFEA.

Primary care

GP, pharmacy and dentistry groups. The BMA. Healthy London Partnership. Primary Care Networks.

Life sciences

Pharmaceuticals. Research. Biotech. Digital health.

Hospital and ambulance services

NHS Trusts. FTs. Ambulance services. Independent sector providers.

Mental health and community care

Community, hospital and secure settings in the NHS and independent sector.

Digital health and innovation

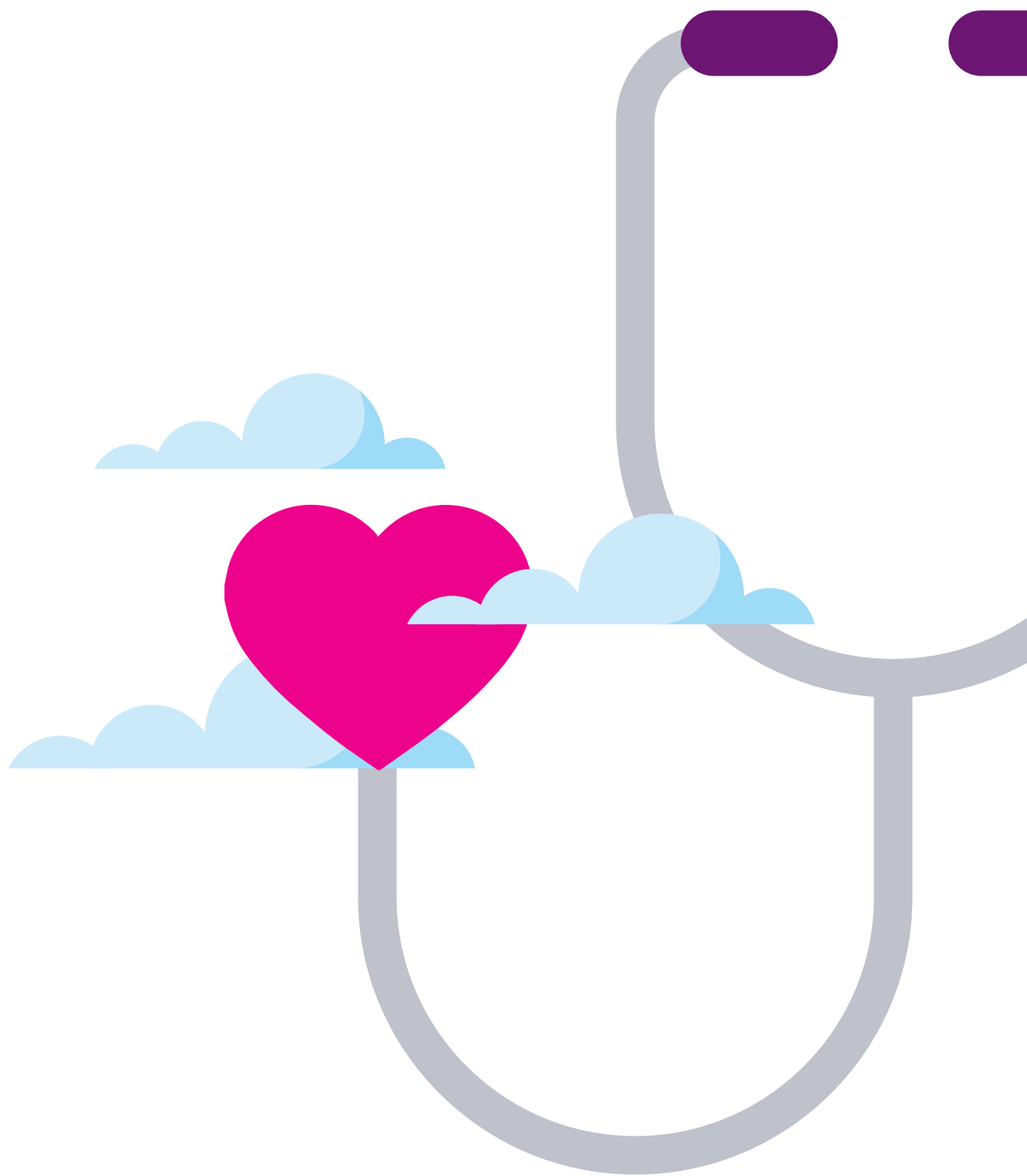
IT. Devices. Technology businesses.

Care

Social care. Care homes. Retirement living. Assisted living.

Plus

Investors. Suppliers. Service providers. Developers. Funders. Insurers.



And what we've helped them achieve

There's not much we haven't done for our clients. Below are some examples of the types of work we do everyday.

Supporting a high-profile US hospital group's planned opening of a new London site.

Successfully defending judicial reviews of commissioning policy decisions.

Delivering a region-wide patient information sharing agreement, to enable delivery of best patient care at the point of need.

Creating integrated care systems in London, and across the UK.

NHS England's framework to support international GP recruitment.

Joint ventures between a leading private hospital and independent consultant groups.

Supporting an NHS foundation trust on procuring an electronic patient record system.

£150m

Redevelopment of two hospital sites, including provision for over 800 new homes.

20,000

Unifying and updating policies, processes and HR arrangements for one of the UK's largest trusts, with a workforce of 20,000.

Acted on the major refinancing of a portfolio of care homes.

New EHR and connected IT systems to support world-leading healthcare and research at Guy's and St Thomas' and Great Ormond Street Hospital.

Bupa's acquisition of a group of sixteen dental practices.

Working with a key party to the Infected Blood Inquiry to collect, arrange and provide evidence.

Obtaining consent from the Attorney General to reopen an inquest.

Corporate mergers and acquisitions for clients such as Alliance Medical and Elysium Healthcare.

Supporting more than 100 clients at 1,200 inquests over the past ten years.

Estates modernisation for some of London's best-known hospital trusts.

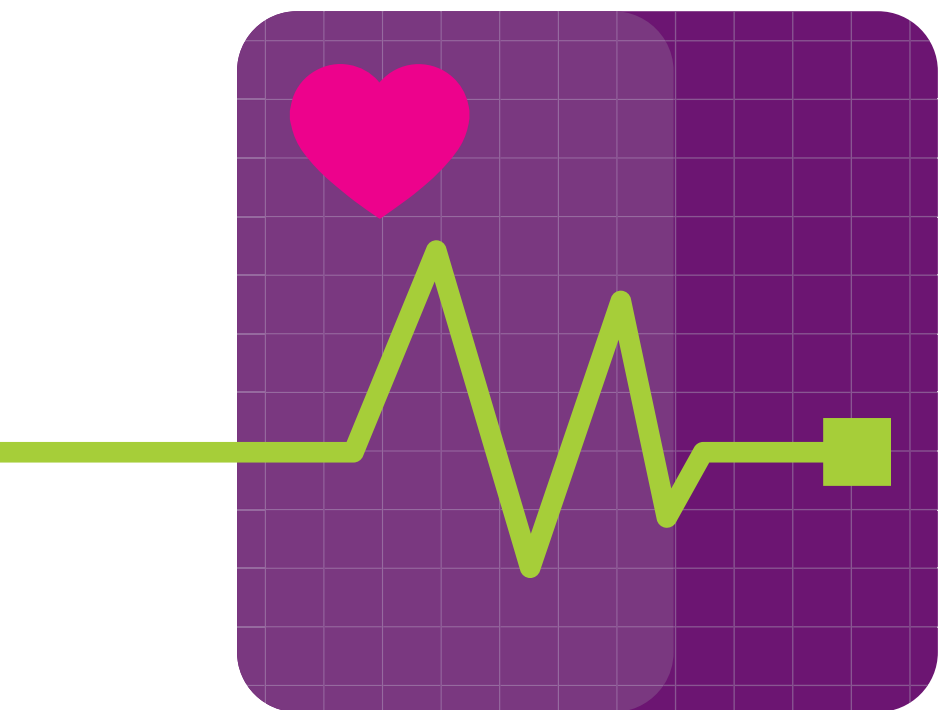
Advising a US real estate investment trust on its acquisition of healthcare property interests in the UK.

£5bn+

Procurement and implementation of the Department of Health and Social Care's Future Operating Model.

£300m+

Restructuring a £300 million+ healthcare property portfolio.



Working with us

Our clients don't just come to us for legal advice, they come to us as much for our deep sector knowledge, and the experts we have in our health and care team. Lawyers that understand every part of that ecosystem, how it all connects and how best we can help you navigate through that complexity to achieve your goals.

We appreciate your matter may well be complex and wide-ranging but also highly specific to you. It may require careful collaboration and management across many strands of activity. This is why we measure our success as much by the comprehensive nature of the services we provide and the quality of our client relationships, as by the legal answers we provide.

All this, while never forgetting the key challenges we face as a standard-setting, modern law firm, to offer the best advice and the highest standards of quality and care, seamlessly managed, reported and delivered at the right price.

How public sector clients can access us

Frameworks you can access us through:

- Crown Commercial Services (RM3786 RM3788)
- NHS Commercial Solutions
- NHS North of England Commercial Procurement Collaborative
- NHS Resolution – Lot 3 Regulatory
- NHS Shared Business Services

All about our health and care team

The team advised on making anonymised patient data available for NHS and industry research



Our health and care team work across our six UK office locations – Birmingham, Cambridge, Leeds, London, Manchester and Norwich



120 of our lawyers work for health and care clients



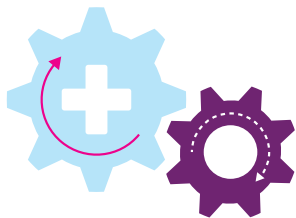
Phase 1 completion has been achieved of a project delivering 2 new mental hospitals, 800 homes and a 32 acre public park



We have planned a brand new healthcare system for a new town currently being built in Cambridgeshire



We have supported a national healthcare logistics contract with an annual spend of £5 billion



In the last 10 years we have advised in 1,200 inquests



The number of health clients we act for

400⁺

Our team were involved in providing the new £2.8 billion GP contract in England, with £1.8 billion supporting the creation of new Primary Care Networks

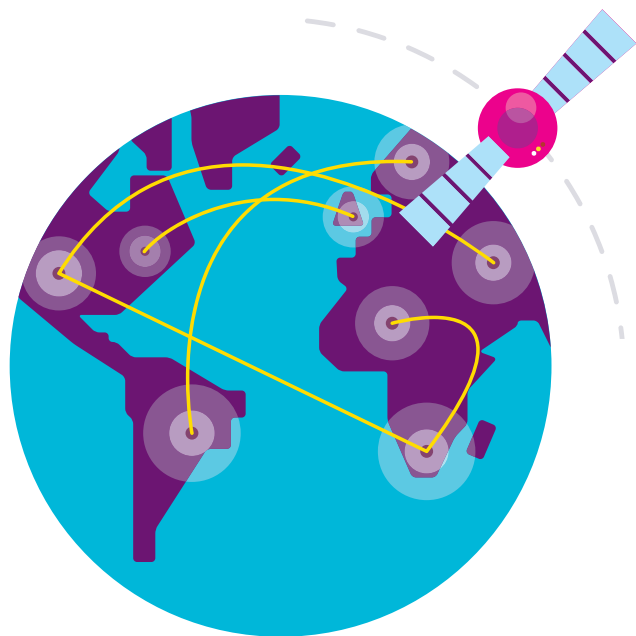
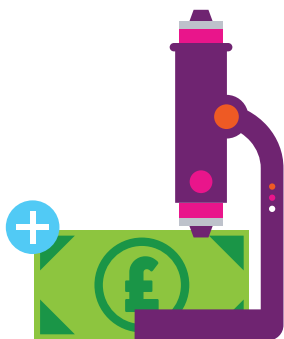


Top tier for health in *Chambers & Partners* and *Legal 500*

We have used our healthcare expertise to support projects across the globe, including Dubai, USA, China and Germany



A pathology client was awarded a 15 year contract worth £2.5 billion



Mills & Reeve is a dynamic, modern, and thought-provoking firm. We're flexible, personal and passionate about the law.

Delivering value to our clients through highly commercial, pragmatic and practical advice, we follow the highest possible standards of professional service, in the most personable and approachable way we can.

Our 1,000 plus people and over 500 lawyers work from six offices nationally and through handpicked relationships with law firms across the globe. Our work spans a broad range of legal sectors and jurisdictions for a diverse range of clients: from the FTSE 250 to fast-growth start-ups, from individuals to some of the world's most established and prestigious organisations.

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